

A serene sunset over a lake with trees in the foreground. The sun is low on the horizon, casting a golden glow across the water and sky. The foreground is filled with tall grasses and reeds, and a few trees are visible on the left side.

*Honor Your Loved One
with a Lasting Tribute*

PECHMANN
MEMORIALS

THE MOST RESPECTED NAME IN MEMORIALS

Greetings and Welcome.

At Pechmann Memorials, we take a great deal of pride in our work and reputation. We believe that the more knowledge a consumer has, the better decision they will make. A memorial is purchased only once, and there is no substitute for quality!

The decision of where to purchase your memorial is an important one.

What can I expect when I work with Pechmann Memorials?

In a word, honesty. We don't play price games and we won't ever make you feel uneasy. We take the time to get to know you and understand your wishes.

Everyone takes a different path along the grieving process and only you can know when the time is right. We will treat you with the utmost patience and work at your pace.

We will always answer any questions you have regarding the process and even help you compare quotes from other companies.

We have two artists on staff that work with you to create a beautiful memorial based on your preferences. Together, we complete our memorials in-house with the utmost care and concern for quality.

Here at Pechmann Memorials, customer satisfaction is our #1 goal. You'll see it when you come out to our studio workshop, you'll see it in our quality, and most important of all, you'll see it in each of us. Come out and experience the Pechmann difference.

With that said, the information in this pamphlet should help you get started with your memorial purchase. As always, the answers to any questions you may have are just a phone call away.

We sincerely thank you for considering us for your memorial needs.

-The Pechmann Memorials Team



Main Office Staff

Seated: Gerhard and Joan Pechmann

From Left: Christina Pechmann, Erich Pechmann, David Schultz,
Alex Coyier, Kelty Carew and Emily Miller

Not pictured: Phil Goedderz, our Stoughton Office Representative

Basic Memorial Designs & Pricing

Many factors play a role in the pricing of a memorial. The materials used are typically granite or bronze. In general, gray or light-colored granites are lower in price than red and black granites. Bronze memorials are more limiting with design elements in most cases. Some cemeteries have regulations that will dictate the type and size of memorial that is allowed. We can help you with any questions you may have regarding any cemetery regulations. **In all cases, you will be informed about all costs and regulations before any work is started.**



The flush or ground-level memorial lies flat to the ground and can be made of granite or bronze. For most cemeteries, the standard size ground-level memorial for one grave space is 20" x 10" and will have prices starting at \$500 for granite. Memorials for two grave spaces are 30" x 12" and begin at \$650 for granite.

Bevel memorials are set above ground and offer the same amount of inscription area as the ground-level memorials. A standard bevel marker at 20" x 10" for a single grave space begins at \$510, and a bevel marker that covers two grave spaces at 30" x 12" starts around \$800.



Slant memorials are also above ground and allow more room for engraving and personalization. The common single-grave slant memorial is 20" x 10" x 16" with prices beginning at \$850. A memorial of this type for two or more grave spaces is 30" x 10" x 16" and prices begin at \$1300. The face of a slant is polished with the back having a sawn or frosted finish. Slant memorials can also be put on bases to elevate them from the ground.

Upright memorials are comprised of two pieces, a tablet and a base. An upright memorial will typically have the most surface area for engraving. The back is usually polished and provides room for additional inscriptions or personalization. Upright memorials for a single grave space typically begin at 24" wide by 20" high and start at \$1150. For more than one grave space, upright memorials have a starting point of 30" wide by 20" high with prices beginning around \$1450.



If you would like more detailed information regarding regulations and pricing for granite or bronze memorials please let us know!

We sell memorials eligible for Roselawn Memorial Park, Highland Memory Gardens, Sun Prairie Memory Gardens, and Sunset Memory Gardens at considerable savings.

Memorial Purchasing Process

1. Find good information as you begin this process. You have already taken the important first step of educating yourself by reading this pamphlet! We encourage your questions and will do our best to work at your pace.

2. Decide how many people the memorial will honor. The number of people to be remembered on the memorial will play a role in each step of the Memorial Purchasing Process.



3. Select a cemetery. Make sure to check with us for any specific rules about the memorials. Some cemeteries limit the type of memorials allowed, while others may limit the size or color.



4. Choose a shape, color, and size. Based on the information regarding the cemetery's rules, along with personal preferences, choose a shape and color for the memorial. Make sure to select the size that is most appropriate for your ideas. For example, the standard lengths for memorials are as follows: Single = Minimum of 20 inches; Double = Min. of 30"; Three or more people = Min. of 42".

****Note:** These sizes are for the memorial. They do not include a base or foundation.

Also, consider adding vases to a memorial for flowers. Most granite colors are available as granite vases.



5. Choose a design for the memorial. Consider what information you will need on the memorial, such as first and last names, birth dates, and passing dates. Next, think about what other information you want on the memorial, like a middle name or initial, a maiden name, a nickname, your children's names, or a personally meaningful phrase or image. Artwork may be carved, etched, ceramic, or bronze. Even with the many creative additions we can make, it is important to avoid overcrowding.

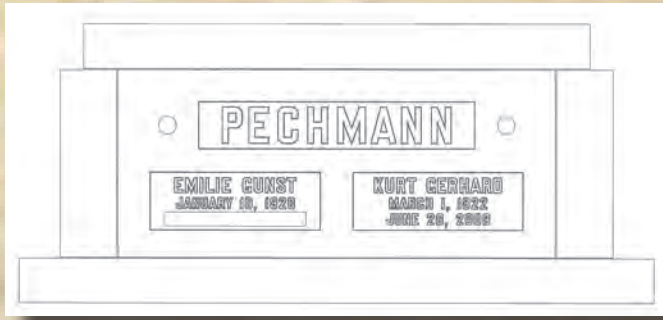


Hand-Etched portraits



Hand-Tooled Cross and Shape-Carved Roses

6. We will provide a scale drawing of exactly what the memorial will look like. This gives you the opportunity to make any necessary changes before proceeding. You can see how the drawing and final product work together below.



7. Once you approve a drawing, we ask for a signed sales contract and a 25% deposit before production begins. The typical in-stock production timeline from approval until the memorial is installed at the cemetery is 4-8 weeks. This timeline may increase if the memorial is highly customized.

**Please note! The Wisconsin climate plays a large part in the scheduling of memorial installations. With seasonal frozen or muddy ground, the only time to install memorials is from April to November. Therefore memorials purchased late in the fall may not be placed in the cemetery until the following spring.

We invite you to visit us and view our extensive indoor and outdoor inventory. With over 1000 memorials of many shapes and colors in-stock, the process of designing the perfect memorial is made easy and affordable.



ALL PHOTOGRAPHS IN THIS PAMPHLET ARE OF MEMORIALS CRAFTED AND INSTALLED BY MEMBERS OF THE PECHMANN MEMORIALS TEAM.

Single Monument Designs

Please know that we can craft a design based on your requests



Upright Memorial India Black 24x6x20 Tablet 34x12x6 Base



Flush Memorial Blue Pearl 36x22x4



Bevel Memorial Salisbury Pink 24x12x8



Flush Memorial Southern Gray 24x14x4



Bevel Memorial Dakota Mahogany 24x12x8



Upright Memorial India Black 30x6x20 Tablet 42x12x6 Base



Upright Memorial India Black 36x8x36 Tablet 48x14x8 Base



Slant Memorial Southern Gray 24x10x16 Slant

Single Monument Designs

Please know that we can craft a design based on your requests



Upright Memorial Emerald Green 24x6x20 Tablet 24x12x6 Base



Slant Memorial Impala Black 24x10x16 Slant



Flush Memorial India Black 24x12x4



Upright Memorial India Black 24x6x30 Tablet 36x12x6 Base



Boulder Memorial Baraboo Quartzite 24x16x12



Flush Memorial Southern Gray 24x12x4



Flush Memorial Blue Pearl 28x16x4



Upright Memorial India Black 30x6x30 Tablet 40x12x6 Base

Companion Monument Designs

Please know that we can craft a design based on your requests



Upright Memorial Barre Gray 36x6x20 Tablet 48x12x6 Base



Flush Memorial Coral Blue 48x18x4



Upright Memorial American Black 24x6x48 Tablet 48x12x6 Base



Upright Memorial Colonial Rose 36x6x22 Tablet 48x12x6 Base



Bench Memorial Impala Black 36x14x4 Seat 28x6x14 Support



Upright Memorial India Black 36x8x60 Tablet 48x14x8 Base

Companion Monument Designs

Please know that we can craft a design based on your requests



Upright Memorial American Black 36x6x20 Tablet 48x12x6 Base



Upright Memorial India Black Custom Design



Upright Memorial India Black 36x6x20 Tablet 48x12x6 Base



Upright Memorial American Black 48x6x24 Tablet 60x12x6 Base



Slant Memorial Morning Rose 30x10x16 Slant



Slant Memorial American Black 30x10x16 Slant 42x14x4 Base



Upright Memorial India Black 36x6x20 Tablet 48x12x6 Base



Slant Memorial Blue Pearl 30x10x16 Slant

Name _____

Birth Date _____ Date of Rest _____

Maiden Name or Nicknames (optional) _____

Military Service, special quotes, sayings, or phrases (optional) _____

Hobbies/Interests _____

Name _____

Birth Date _____ Date of Rest _____

Maiden Name or Nicknames (optional) _____

Military Service, special quotes, sayings, or phrases (optional) _____

Hobbies/Interests _____

Bring this document with you when you stop in to see us



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